

# Oak Lawn

https://www.regionalhousingsolutions.org/municipality/oak-lawn

# Submarkets (What is a submarket?)

### **56% of Oak Lawn is in Submarket 5**.

Suburban 1960-79 housing stock, moderate but declining incomes, lower cost stock

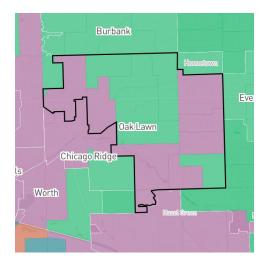
### **44% of Oak Lawn is in Submarket 4**.

Suburban post-war housing stock, moderate- and middle-income, lower cost stock

Harwood Heights

Areas with a similar combination of these submarkets:

- Addison Bridgeview Calumet Park Chicago Ridge Clearing Countryside Des Plaines Diamond Forest Park
- Homewood Lombard Lyons Markham Melrose Park Midlothian Niles
- Oakbrook Terrace Park Forest Richton Park River Grove Rolling Meadows Schiller Park South Holland Worth



Want to find housing data for your community? Download U.S. Census housing data and use the Homes for a Changing Region data guide to analyze it.

# **Issues + strategies**

Most communities have multiple submarkets within their boundaries. The issues facing each submarket as well as strategies tailored to address them are outlined below.

	Submarkets w	ith primary focus
Issue	4	5

	Submarkets wit	th primary focus
Issue	4	5
"Setting the table" for development	⊘	

## Submarket 4

<u>Communities should take steps to prepare for and attract private market real estate investment.</u> Although communities in Submarket 4 have older housing stock and moderate-value homes, they still have many assets on which to build. However, Submarket 4 communities may not be prepared to leverage these assets because, in some cases, they have not taken strategic steps such as addressing troubled properties, improving streetscapes, updating development regulations, or assessing market conditions to prepare for development.

### Strategies

#### Maintaining distressed properties

Communities can take steps to secure and conceal vacant or abandoned properties.

<u>Communities can take steps to secure and conceal vacant or abandoned properties.</u> Reducing the visible signs of distress on a block, such as the negative effects of foreclosures or short sales, can help maintain nearby property values. Illinois law allows for priority liens for securing and maintaining abandoned residential property, and covers the removal of weeds, trees, bushes, grass, garbage, debris, or graffiti, and securing or enclosing the property. Under this law, municipalities recover their expenses after taxes are paid but before the mortgage is recovered. Thus, municipalities will recover even when the value of the property is less than the value of the mortgage. If municipalities are maintaining vacant property in their community, they should be sure to go through the necessary steps to file a high priority lien on the property. The Metropolitan Mayors Caucus and BPI's publication on Vacant Building Ordinances provides detailed information and step-by-step guidance on this process. Learn more about strategies to deal with vacant property.

#### Make visible investments

Investments in the public-facing streets and façades of the community can help signal a positive investment climate to private developers and improve quality of life for residents.

<u>Investments in the public-facing streets and façades of the community can help signal a positive investment</u> <u>climate to private developers and improve quality of life for residents.</u> Façade and streetscape improvements may be funded by establishing a local Business Improvement District (BID), Special Service Area (SSA), or Tax Increment Financing (TIF) district. These mechanisms use property taxes to gather financial resources for improvements. The City of Chicago's TIF-Neighborhood Improvement Program (TIF-NIP) is a good example of how to structure a program to encourage exterior repairs and improvements.

#### **Review regulations affecting real estate development**

To better compete for private market real estate investments, communities can preemptively inventory and update development regulations.

<u>To better compete for private market real estate investments, communities can preemptively inventory and</u> <u>update development regulations.</u> Development regulations protect community health, character, and safety, but can also sometimes be outdated or create unintended barriers to private investment. Some regulations are especially onerous and limit developer interest in investment, while others prohibit

	Submarkets with primary focus	
Issue	4	5

forms of development the community may wish to allow. For instance, density limitations may prohibit condo buildings in communities' historic downtowns. Large minimum lot sizes may prevent the development of starter homes or housing for older community residents. Similarly, point-of-sale requirements may excessively extend home sale transaction timelines. Communities should audit and potentially refresh existing regulations to ensure that they are not creating unintended or unnecessary barriers to development. Assistance may be available through the Urban Land Institute or local associations of realtors to help evaluate perceptions among private market actors of the difficulty of working in the community.

### Value of housing planning

Municipalities should invest in planning to help define community character and long-term goals.

<u>Municipalities should invest in planning to help define community character and long-term goals.</u> In order to determine which strategies to pursue most actively, Submarket 4 communities must establish a market-feasible vision for future development. There are multiple avenues for evaluating alternatives and setting goals for the community, including hiring a market consultant, engaging in comprehensive planning, or undertaking a local housing plan, such as those provided by Homes for a Changing Region.

Attracting investment		⊘
-----------------------	--	---

# Submarket 5

<u>Communities will need to develop creative strategies to attract additional investment and development.</u> Incentivizing infill can be difficult in mostly built-out areas. Many financial institutions do not provide mortgage products for homes at lower price points, limiting the ability to attract new families into some neighborhoods. Rehab may be needed in some areas, but homeowners may not be able to tap into equity loans because of poor market conditions. High property tax rates in some communities prohibit investment and limit affordability.

### Strategies

### Approach to rehabilitation

Municipal rehab programs can help certain residents address issues of deferred property maintenance.

<u>Municipal rehab programs can help certain residents address issues of deferred property maintenance.</u> Municipalities in Cluster 5 may consider developing rehab grant or loan programs for certain incomequalified homeowners. Many municipalities around the region have developed these programs, some with the support of federal Community Development Block Grant (CDBG) funding (Oak Park, Evanston) and others through their own municipal sources (East Dundee). Neighborhood Lending Services, Inc. (NLS) offers fixed rate home improvement loans in certain areas of the region. Municipalities in these areas should assist NHS with marketing to residents. Municipalities may also want to consider partnering with local banks to explore the development of a rehab financing product for their residents. Read more about the many different models of rehabilitation programs in the region.

#### Land banking

Land banks can be used as a strategic tool to acquire problem vacant properties and convert them into assets.

	Submarkets with primary focus	
Issue	4	5

Land banks can be used as a strategic tool to acquire problem vacant properties and convert them into assets. Land banks are governmental entities or nonprofit corporations that focus on the conversion of vacant, abandoned and tax delinquent properties into productive use and have proved to be a useful tool to help reinvent and revitalize neighborhoods. Most vacant and abandoned properties have many legal and financial barriers, such as years of back taxes and clouded title that make it difficult to attract investors. Land banks have the ability to hold land tax-free and clear title and/or extinguish back taxes, which can be essential when trying to attract buyers and investment. Land banks can work in partnership with municipalities to advance community-based goals. There are two successful examples of land banks in Illinois, in both the south suburbs and Cook County, and other areas of the region struggling with issues of vacancy and blight might consider the use of land banking as a tool in their community. The Center for Community Progress is a good starting point to learning about land banking. Learn more about strategies to deal with vacant property.

#### **Placemaking and marketing strategies**

Communities should develop strategies to create greater neighborhood identity in order to encourage additional private sector investment.

<u>Communities should develop strategies to create greater neighborhood identity in order to encourage</u> <u>additional private sector investment.</u> Municipalities can make a concerted effort to enhance neighborhood character in Submarket 5 through strategic public investments such as neighborhood branding/signage, streetlights, sidewalks, etc. Public sector investment will likely signal to the private market a commitment to an area and make it more attractive for additional resources. Learn about placemaking strategies.

#### **Review regulations affecting real estate development**

To better compete for private market real estate investments, communities can preemptively inventory and update development regulations.

<u>To better compete for private market real estate investments, communities can preemptively inventory and</u> <u>update development regulations.</u> Development regulations protect community health, character, and safety, but can also sometimes be outdated or create unintended barriers to private investment. Some regulations are especially onerous and limit developer interest in investment, while others prohibit forms of development the community may wish to allow. For instance, density limitations may prohibit condo buildings in communities' historic downtowns. Large minimum lot sizes may prevent the development of starter homes or housing for older community residents. Similarly, point-of-sale requirements may excessively extend home sale transaction timelines. Communities should audit and potentially refresh existing regulations to ensure that they are not creating unintended or unnecessary barriers to development. Assistance may be available through the Urban Land Institute or local associations of realtors to help evaluate perceptions among private market actors of the difficulty of working in the community.

Code issues

# Submarket 5

Finding a balance between too aggressive and too lenient code enforcement can be difficult. In some parts of

	Submarkets with primary focus	
Issue	4	5

Submarket 5, where the market is weaker, communities struggle to find the right balance in addressing code issues. Too aggressive enforcement can lead to vacancy and reduced neighborhood stability because building owners cannot afford to make all the repairs. Burdensome point of sale requirements may deter new investment in the community, and challenges with staff capacity can often result in long waiting periods to complete required inspections. On the other hand, too lenient enforcement can lead to deteriorating property conditions and households living in unsafe or unsanitary homes. The results of either approach compound over time and can serve as a deterrent to future market-driven rehabilitation.

### Strategies

#### High priority property maintenance liens

Municipalities should utilize priority liens to recover costs incurred for securing and maintaining abandoned residential property.

<u>Municipalities should utilize priority liens to recover costs incurred for securing and maintaining</u> <u>abandoned residential property</u>. Illinois law allows for priority liens for securing and maintaining abandoned residential property. The law applies to any type of permanent dwelling unit that has been unoccupied for at least 90 days and for which the municipality attempted to contact the owner(s) or the owner's agent(s) but was unable to reach anyone. It covers the removal of weeds, trees, bushes, grass, garbage, debris, or graffiti, and securing or enclosing the property. Liens obtained under this law are superior to all other liens, except taxes. Under this law, municipalities recover their expenses after taxes are paid but before the mortgage is recovered. Thus, municipalities will recover even when the value of the property is less than the value of the mortgage. If municipalities are maintaining vacant property in their community, they should be sure to go through the necessary steps to file a high priority lien on the property. The Metropolitan Mayors Caucus and Business and Professional People for the Public Interest's (BPI) publication on Vacant Building Ordinances provides detailed information and step-by-step guidance on this process. Learn more about strategies to deal with vacant property.

### Rental unit monitoring and regulation

Effective municipal regulation, coupled with pro-active strategies and incentives, can improve rental housing quality and reduce problems.

<u>Effective municipal regulation, coupled with pro-active strategies and incentives, can improve rental housing quality and reduce problems.</u> With the number of rental properties in this Submarket, municipalities need to review the structure of their rental unit monitoring and regulation efforts to make sure that they are maximizing authority under state law while effectively maintaining the quality of the local rental stock. Municipalities may want to consider implementing a performance-based rental regulation ordinance such as the one in place in the Village of Addison. Municipalities may also want to point owners of multifamily rental properties to the abundance of resources at the Community Investment Corporation (CIC) for financing, energy efficiency, and property management training. Learn about best practice rental regulation strategies.

#### Strategic code enforcement on vacant properties

Code enforcement departments should create targeted intervention strategies based on certain property characteristics. <u>Code enforcement departments should create targeted intervention strategies based on certain property</u> <u>characteristics</u>. Maintenance of vacant and abandoned property is important in order to not deter additional investment in a neighborhood. Some municipalities have reported that boarding vacant

	Submarkets with primary focus	
Issue	4	5

properties actually discourages neighborhood investment and the best strategy is to make a property appear occupied. Code enforcement departments should maintain vacant property to the best of their ability and issue priority property maintenance liens as necessary. Even sending a notice to a property owner that a priority lien will be issued may encourage an owner to pay past fines or start taking an interest in the property. However, it is important for code enforcement departments to also make a plan when it is clear that the owner of a property is no longer being responsive. Outlining a strategy to identify properties that may need more aggressive intervention is important. At a certain point when the owner is no longer responding it may be more cost efficient in the long run to intervene with a more aggressive strategy. Communities must be willing to utilize the full arsenal of enforcement tools, including demolition or declaration of abandonment, if necessary. Learn more about strategies to deal with vacant property.

### Utilize demolition, fast-track, and abandonment authority

More aggressive strategies may be needed when owners become unresponsive.

<u>More aggressive strategies may be needed when owners become unresponsive.</u> When it is clear an owner of a vacant property is no longer being responsive, municipalities should consider more aggressive strategies. The Metropolitan Mayors Caucus and BPI's publication on Vacant Building Ordinances provides detailed information and step-by-step guidance on abandonment, fast track demolition, and declaration of abandonment. Some south suburban municipalities have used their abandonment authority to take control of problem properties and then partner with the South Suburban Land Bank to transfer ownership of these properties to responsible owners. The Village of Lansing has been using abandonment petitions to gain control of vacant properties, reduce strain on municipal resources, and attract investment. Learn more about strategies to deal with vacant properties.

Form matches current demand

0

# Submarket 4

<u>These walkable, higher density communities with access to rail transit may be attractive to current</u> <u>consumers.</u> Due to their age, many Submarket 4 communities are close to the City of Chicago, or within older subregional job centers like Aurora or Waukegan, with strong access to public transit resources. Many of these older communities also have architecturally notable smaller homes on smaller lots, which may be an asset considering changing consumer preferences. Combined with walkable, moderate-density town centers, these assets have the potential to attract investment, especially as family formation continues among millennials.

### Strategies

### **Placemaking and marketing strategies**

Communities should develop strategies to create greater neighborhood identity in order to encourage additional private sector investment.

<u>Communities should develop strategies to create greater neighborhood identity in order to encourage</u> <u>additional private sector investment.</u> Municipalities can make a concerted effort to enhance neighborhood character in Submarket 4 through strategic public investments such as neighborhood branding/signage, streetlights, sidewalks, etc. Public sector investment will likely signal to the private

	Submarkets v	vith primary focus
sue	4	5
market a commitment to an area and make placemaking strategies. In addition, marketi marketing campaign must be based in frank "Why Berwyn?" campaign provides a good e marketing.	ing the local community can also b self-assessment of existing assets	e useful. However, any and market realities. The
Value of housing planning Municipalities should invest in planning to help defi <u>Municipalities should invest in planning to he</u> to determine which strategies to pursue mo market-feasible vision for future developme and setting goals for the community, includ planning, or undertaking a local housing pla	elp define community character and ost actively, Submarket 4 communi ent. There are multiple avenues for ing hiring a market consultant, en	<u>long-term goals.</u> In order ties must establish a r evaluating alternatives gaging in comprehensive
oderate cost but rising levels of cost burden	⊘	
<u>Although housing costs are relatively low, com</u> Many residents benefit from the moderate of Housever, due to staggapt or declining income	costs associated with living in Subr	
However, due to stagnant or declining incor they can afford on rent or mortgage and util costs rise, it becomes less likely that homeo homes, and some residents may be vulnerab <b>Strategies</b>	lities. As the share of households s owners will have resources to main	now paying more than truggling with housing

Supporting residents with affordable housing can help meet cost burden challenges.

<u>Supporting residents with affordable housing can help meet cost burden challenges.</u> Since the share of community members in Submarket 4 struggling to pay for housing is growing, municipalities should seek non-profit partners to develop permanent affordable housing options within their boundaries. In Submarket 4 communities, affordable ownership and apartment programs could both be valuable.

	Submarkets w	ith primary focus
ssue	4	5
	help moderate-income residents purcha apartments, on the other hand, create lo -income households' income.	e e
roximity		0
	<u>to build off of nearby assets.</u> Submarket 5 here is bordering proximity to assets suc	
<u>Communities may have an opportunity</u> across the region, and in many areas t districts and transit lines. Communities		ch as strong school luate the relationship of
<u>Communities may have an opportunity</u> across the region, and in many areas t districts and transit lines. Communities their submarket to other submarkets a investment. <b>Strategies</b>	here is bordering proximity to assets suc es within submarket 5 should closely eva	ch as strong school luate the relationship of
Communities may have an opportunity across the region, and in many areas t districts and transit lines. Communitie their submarket to other submarkets a investment. Strategies Value of housing planning	here is bordering proximity to assets suc es within submarket 5 should closely eva and assets to take advantage of potential	ch as strong school luate the relationship of
Communities may have an opportunity across the region, and in many areas to districts and transit lines. Communities their submarket to other submarkets a investment. Strategies Value of housing planning Using tools like Homes for a Changing Region Using tools like Homes for a Changing Region development. Homes for a Changing R	here is bordering proximity to assets suc es within submarket 5 should closely eva and assets to take advantage of potential	th as strong school luate the relationship of opportunities to attract ine which strategies to ble vision for future p communities identify

<u>The age and condition of homes may be a barrier to redevelopment, despite other advantages.</u> Moderate home values in Submarket 4 have an effect on resources available to renovate properties both for existing homeowners and potential in-movers. If the value of a renovated home at sale is lower than the investment required to perform desired renovations, bank capital for rehabilitation may be limited. Public sector partners can help bridge this gap with low-cost loans and grants for rehabilitation. However, even where available, these programs are not always widely used when the cost of renovations greatly exceeds the amount of individual assistance available.

### Strategies

### Approach to rehabilitation

Municipal rehab programs can help certain residents address issues of deferred property maintenance.

<u>Municipal rehab programs can help certain residents address issues of deferred property maintenance.</u> Municipalities in Submarket 4 may consider developing rehab grant or loan programs for certain income-qualified homeowners. Many municipalities around the region have developed these programs, some with the support of federal Community Development Block Grant (CDBG) funding (Oak Park, Evanston) and others through their own municipal sources (East Dundee). Neighborhood

	Submarkets w	
Issue	4	5
Lending Services, Inc. (NLS) offers fixed-rate home in	d-rate home improvement loans in certain areas of the region	

and municipalities in these areas should assist NLS with marketing to residents. Municipalities may also want to consider partnering with local banks to explore the development of a rehab financing product for their residents. Read more about the many different models of rehabilitation programs in the region.

### Meeting the needs of aging residents

As the region ages, it is critical for communities to address the housing needs of older adults.

<u>As the region ages, it is critical for communities to address the housing needs of older adults.</u> Many homeowners in Submarket 4 are aging and in need of high-quality housing options that fit their current stage in life. Submarket 4 communities may want to explore grant programs for aging-in-place that provide updates like bathroom grab bars that help older home owners stay in their homes. In addition, federally subsidized apartment buildings limited to seniors can provide important options for older residents on a fixed income. Finally, allowing higher-density residential development in Submarket 4 downtowns can help provide apartment and condo options for downsizing seniors to remain in the community.

# Submarket 5

<u>Rehab programs may be underutilized.</u> In response to deferred maintenance and code issues, many communities operate housing rehabilitation programs. These programs are not always heavily used, in part, because the cost of bringing the house up to code exceeds the funding available.

### Strategies

### Approach to rehabilitation

Municipal rehab programs can help certain residents address issues of deferred property maintenance.

<u>Municipal rehab programs can help certain residents address issues of deferred property maintenance.</u> Municipalities in Cluster 5 may consider developing rehab grant or loan programs for certain incomequalified homeowners. Many municipalities around the region have developed these programs, some with the support of federal Community Development Block Grant (CDBG) funding (Oak Park, Evanston) and others through their own municipal sources (East Dundee). Neighborhood Lending Services, Inc. (NLS) offers fixed rate home improvement loans in certain areas of the region. Municipalities in these areas should assist NHS with marketing to residents. Municipalities may also want to consider partnering with local banks to explore the development of a rehab financing product for their residents. Read more about the many different models of rehabilitation programs in the region.

Weak market demand

Ø

# Submarket 5

<u>Declining home values put homeowners at risk</u>. Homeowners in Submarket 5 may be particularly challenged due to declining housing values, which puts residents in this submarket the most at risk of having underwater mortgages.

	Submarkets with primary focus	
Issue	4	5

#### Strategies

#### Housing counseling

Communities should familiarize themselves with any HUD certified housing counseling agencies in their area and market their services to residents.

<u>Communities should familiarize themselves with any HUD certified housing counseling agencies in their</u> <u>area and market their services to residents.</u> Housing Action Illinois provides information about housing counseling agencies across the region, which provide an array of housing programs and services. Residents can get access to financial management and budget counseling, mortgage delinquency and default counseling, pre-purchase education, one-on-one homeownership counseling, rental information, fair housing guidance, rehabilitation programs, reverse mortgage counseling, homeless prevention support, predatory lending education, and foreclosure prevention options.

#### **Placemaking and marketing strategies**

Communities should develop strategies to create greater neighborhood identity in order to encourage additional private sector investment.

<u>Communities should develop strategies to create greater neighborhood identity in order to encourage</u> <u>additional private sector investment.</u> Municipalities can make a concerted effort to enhance neighborhood character in Submarket 5 through strategic public investments such as neighborhood branding/signage, streetlights, sidewalks, etc. Public sector investment will likely signal to the private market a commitment to an area and make it more attractive for additional resources. Learn about placemaking strategies.

#### **Refinancing resources**

Municipalities should market IHDA's I-REFI program to homeowners who may be underwater on their mortgage.

<u>Municipalities should market IHDA's I-REFI program to homeowners who may be underwater on their</u> <u>mortgage.</u> For homeowners with underwater mortgages, the Illinois Housing Development Authority (IHDA) is offering a new program designed to help homeowners who are current on their mortgage payments but owe more than their home is worth due to declining property values in their community. Through the new I-REFI program, IHDA offers underwater homeowners up to \$50,000 in federal assistance to reduce the balance owed on their mortgage and refinance into a new affordable loan based on the current market value of their home. This program may be of particular relevance in Submarket 5 municipalities and should be marketed to residents.

## A collaboration between



INSTITUTE FOR Housing studies at Depaul University



Metropolitan Planning Council

With program support from



THE HARRIS FAMILY FOUNDATION

© 2017. All Rights Reserved. Designed and built by Webitects.